

## PREPARING FOR OPPORTUNITY

**Rev 3:7-8 (NKJV) And to the angel of the church in Philadelphia write, 'These things says He who is holy, He who is true, "He who has the key of David, He who OPENS and no one shuts, and SHUTS and no one opens":**

**8 "I know your works. See, I have set before you an OPEN DOOR, and no one can shut it; for you have a little strength, have kept My word, and have not denied My name.**

**Thomas A. Edison, Opportunity is missed by most people because it is dressed in \_\_\_\_\_ and looks like \_\_\_\_\_.**

**Bobby Unser, Race Car Driver...**

**"Success is where \_\_\_\_\_ and opportunity meet."**

**How do we prepare for Opportunity?  
WORK ON THE PIVOTAL AREAS**

**I. RELATIONSHIP WITH \_\_\_\_\_ Love the Lord**

**He is the one who opens the door**

**IF YOU WANT TO GO DEEPER IN YOUR RELATIONSHIP WITH JESUS  
PAY ATTENTION TO HIS CHARACTERISTICS –**

**HE IS \_\_\_\_\_.**

**1. HOLINESS IS AN \_\_\_\_\_ PRINCIPLE. Romans 8:5**

**2. HOLINESS IS \_\_\_\_\_ ...**

**HE IS \_\_\_\_\_.**

**(G Campbell Morgan) As the "holy" One, Christ is right in character;  
as the "true" One, He is right in conduct.**

**When character is right, conduct will be right.**

**II: RELATIONSHIP WITH \_\_\_\_\_**

**Love God... Love your neighbor as yourself.**

**I have learned from one of my mentors Ed Decosta there are four sales in every sale.**

**4. Complete the transaction**

**3. The customer \_\_\_\_\_ the idea**

**2. The customer \_\_\_\_\_ you**

**1. You "buy" \_\_\_\_\_**

*ANSWERS: OVERALLS, WORK, PREPARATION, GOD, HOLY, INWARD, DEVELOPED, TRUE, YOURSELF, BUYS, BUYS, YOU*

Ed teaches, "You must have confidence. You have to know your own integrity, your values, your sense of purpose, and that you are made for this.

Let's consider this when bringing someone to Christ. Evangelism

4. The Person \_\_\_\_\_ Christ
3. The Person \_\_\_\_\_ the Idea
2. The Person \_\_\_\_\_ You
1. You \_\_\_\_\_ You.

People look for ALIGNMENT/INTEGRITY:

1<sup>ST</sup> ALIGNMENT: \_\_\_\_\_

Psalm 66:18 **If I regard iniquity in my heart, the Lord will not hear me. God is not looking for perfect hearts but pure hearts.**

A Song by Ron Kenoly

**Touch my hands, my mouth, and my heart,  
Fill my life Lord, every part,  
Let the Power of the Holy Ghost Fall on me...**

2<sup>ND</sup> ALIGNMENT: \_\_\_\_\_

The one thing that makes people attracted to others is their attitude.

Nancy's kept a poster in her office about attitude: "Attitude, the difference between ordeal and \_\_\_\_\_."

Your attitude not only makes you attractive to others; God notices.

III: RELATIONSHIPS WITH \_\_\_\_\_

Our relationship with God \_\_\_\_\_ our relationship with people

Our relationship with people \_\_\_\_\_ our relationship with God  
God \_\_\_\_\_ people

When we are aligned with God's \_\_\_\_\_ we \_\_\_\_\_ people also

There are two types of people... Those who make \_\_\_\_\_ in people's lives, and those who make \_\_\_\_\_.

*We either \_\_\_\_\_ one another or discourage.*

*When you encourage someone, you sense the \_\_\_\_\_ of a door (for that person... and yourself).*

*If we discourage one person, we can faintly hear the rusty hinges grinding as the door slowly closes.*

ANSWERS: RECEIVES, ACCEPTS, ACCEPTS, ACCEPT, PURE HEART, ATTITUDE, ADVENTURE PEOPLE, REFLECTS, REFLECTS, VALUES, LOVE, VALUE, DEPOSITS, WITHDRAWALS, ENCOURAGE, OPENING

 Zig Ziglar, God requires three things of us in order to use us as to bring people to Jesus:

- 1.) We need to have a \_\_\_\_\_ for GOD.
- 2.) We need to have a \_\_\_\_\_ for the lost.
- 3.) We need to be \_\_\_\_\_.

**1 Peter 3:15 (ESV Strong's)**

...in your hearts honor Christ, the Lord as holy, always being **PREPARED** to make a defense to anyone who asks you for a reason for the \_\_\_\_\_ that is in you; yet do it with gentleness and respect,

**PREPARE YOURSELF:**

**KNOW** Jesus

**GROW** in your Relationship

**ALLOW** God's Word to mess with your life

Followers, customers clients, ask 3 questions:

1. Do you \_\_\_\_\_ for me?
2. Can you \_\_\_\_\_ me?
3. Can I \_\_\_\_\_ you?

The **FOUNDATION** of all **LEADERSHIP** is **RELATIONAL** – the ability to \_\_\_\_\_ with people

How do we do this:

*By intentionally \_\_\_\_\_ value to people*

**PEOPLE WON'T \_\_\_\_\_ ALONG  
WITH YOU IF THEY CAN'T  
\_\_\_\_\_ ALONG WITH YOU!**

**And getting along with people opens \_\_\_\_\_!**

John Maxwell in a mentoring call recently told us about his father, My father taught me, 9 out of 10 people who walk into the door of the church feel **INSECURE, UNDER APPRECIATED, and OVERWHELMED**. If you can appreciate them, make them secure and simplify their life they will be yours forever.

**IV. AWARENESS**

**AWARENESS OF NEEDS: \_\_\_\_\_ AND COMMUNITY.**

**AWARENESS OF OUR OWN \_\_\_\_\_**

*ANSWERS: LOVE, BURDEN, AVAILABLE, HOPE, CARE, HELP, TRUST, GET ALONG, ADDING, GO, GET, OPPORTUNITY, PEOPLE, INSECURITIES*

**AWARENESS OF \_\_\_\_\_.**

**AWARENESS OF \_\_\_\_\_**

**AWARENESS THAT THE DOOR OF OPPORTUNITY WILL NOT  
\_\_\_\_\_.**

**"Opportunities are like sunrises. If you wait too long, you miss them." William Arthur Ward**

## **V. LIFETIME LEARNING**

**John Maxwell teaches:**

**Personal growth keeps me \_\_\_\_\_.**

**You do not go into an opportunity; YOU \_\_\_\_\_ INTO OPPORTUNITY.**

**INTENTIONAL \_\_\_\_\_**

**1. Make a \_\_\_\_\_ to intentionally grow.**

**2. Make the commitment \_\_\_\_\_.**

**A commitment that is not public is worthless.**

**3. Identify the \_\_\_\_\_ you want to grow personally**

**4. Invest \_\_\_\_\_ a day in those two areas.**

**• Your skill: \_\_\_\_\_, \_\_\_\_\_, \_\_\_\_\_ (repeat).**

**5. Invest one hour a week on reflecting to write down what you're learning. Keep a \_\_\_\_\_**

**6. Share your \_\_\_\_\_ with someone.**

**WHEN WE ARE \_\_\_\_\_ WE RECOGNIZE WHEN IT IS THE RIGHT  
TIME TO WALK THROUGH THE DOOR!**

**END:**

**A pessimist finds the problem in every opportunity.**

**An optimist finds opportunity in every difficulty.**

**- Winston Churchill**

*ANSWERS: OPPOSITION, CHALLENGES, STAY OPEN, PREPARED, GROW, GROWTH  
PLAN, COMMITMENT, PUBLIC, AREAS, ONE HOUR, PREPARATION PRACTICE, REFLEC-  
TION, JOURNAL, GROWTH, PREPARED.*